



WHi Consulting

Joining the dots

Business transformation,
strategy implementation and
organisational development in health,
life sciences and technology



JOINING THE DOTS . . .

WHi Consulting works around the world in health, life sciences and technology, with companies, organisations and governments to deliver important strategic, operational or organisational objectives.

. . . IN HEALTH, LIFE SCIENCES AND TECHNOLOGY

We provide business, operational and people transformation services using experienced practitioners to address issues and challenges to create resilient and enduring outcomes.

We co-develop robust, sustainable solutions tailored to your needs.



UNLOCKING ORGANISATIONAL POTENTIAL

Understanding organisational possibilities, market potential and competitive environments; supporting the building of valuable relationships, managing stakeholders and activating businesses in new and existing markets.

PROGRAM AND CHANGE MANAGEMENT

Translating strategies into a business reality is challenging. We inform, support and direct the often difficult choices required to deliver programs with sustainable business outcomes – from inception through to closure.

COMPLEX PROGRAM SET-UP, RESCUE AND DELIVERY

Creating and revitalising deliverable programs and portfolios of change. We join the dots through insight-led joint problem solving and robust delivery of business goals, building on what you have, to get to where you need to be.

YOUR AMBITION



APPLIED ANALYTICS AND AI

Providing analytic driven insights in areas such as patient flow or productivity. We model capacity and demand, and can optimise models of care using expert simulation and visualisation, data interpretation and hands on experience.

BUSINESS TRANSFORMATIONAL CHANGE

Offering practical help and advice from executive to 'coal face' for lasting change, as advisor or interim leader during transformation, to embed processes, adoption and essential behaviours.

LEADERSHIP DEVELOPMENT, TRAINING AND CULTURE

Recognising behaviours required to lead and manage can be constrained by 'blind spots'. We offer tailored, pragmatic executive and team development, as well as coaching, culture and values, to build awareness, behaviours and effectiveness in individuals, teams or wider cohorts.

ABOUT OUR PEOPLE

ANDY WARD MBA BSC CENG **MANAGING DIRECTOR AND LEAD CLIENT ADVISOR**



WHi Consulting was founded and is led by Andy Ward. He is a well-established and versatile consultant and leader, with a track record of building, managing and improving organisations in new and established markets. Specialising in health, life sciences and technology, his work over the last 25 years has seen him run businesses in multi-nationals, and work with governments, healthcare providers, companies and the third sector. His expertise encompasses strategy and policy implementation, leading programs, cost reduction, developing leaders, efficiency and productivity improvements, and patient flow. Andy's international experience spans the UK, Australia, Europe, the Middle East, Africa and US.

OUR CAPABILITIES...

STRATEGIC

- Big firm consultants from partner to analyst; industry leaders and experts
- Translating strategy into action; program and solution design to delivery

CLINICAL

- Clinical leaders from Consultant, Nursing, AHP, Mental Health & GP backgrounds
- Advisors on quality, governance, market access, regulation and patient experience

OPERATIONAL

- Lean 6-sigma, organisational design and development practitioners
- Board level program, operational and transformation leaders

ANALYTICAL

- Modelers and simulationists in creating digital twins of complex systems
- People who can make sense of big datasets and create decision support systems

FINANCIAL

- Leaders in feasibility studies, financial modelling, contracting and management
- Bringing first hand experience of raising finance to new and existing businesses

DEVELOPMENTAL

- Academic and vocational leadership – program design, delivery and coaching
- Experts to develop values & competency models, for implementation enterprise wide



WHi Consulting is proud to
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www.whi.consulting

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